

October 30, 2018

City Council Members City of Maryville 415 N. Market Maryville, MO 64468

Dear City Council Members,

My name is Todd Hill and I have proudly spent the last decade a committed member of this community as the owner of Tri State Ford Lincoln and more recently Tri State Chrysler Dodge Jeep Ram. As a proud community member, I write to you today to offer my endorsement in favor of the Use Tax on the upcoming election ballot. Implementing a Use Tax for Maryville would be good for local business, good for community development, and most importantly good for the future generations of Maryville.

Implementing a Use Tax could provide essential support for the services that are provided to our residents by the city. We are blessed to have outstanding law enforcement, fire fighters and other first responders that are at risk by the loss of sales tax funds to online purchasing. A Use Tax helps secure the financial stability needed to ensure our community services remain at the highest quality even as our community grows into that next generation of high-tech consumers.

Family owned local businesses are the strength of our economy and the foundation of our community. Competition is no longer a local issue, we now compete on a global scale. We need to level the playing field to ensure local companies remain competitive in today's economy. And remember, Use Taxes are paid primarily by businesses for business to business purchases. Annual online purchases must exceed \$2,000 before they are even reported to the State. This isn't about taxing the citizens, it's about ensuring local businesses remain competitive.



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Large multinational companies, such as Amazon and Carvana, lack focus on local communities. It is neighborhood businesses that determine the quality of life for the citizens. Having goods and services readily available eliminates the inconvenience of waiting to receive that much anticipated package. These businesses enable conveniences, such as purchasing milk to finish dinner or buying diapers at the last minute, rather than waiting two days for a delivery to arrive. Local organizations can be price competitive when they are given a level playing field. Commit to Maryville and pass the Use Tax. We at Tri State Auto Family proudly support our community through civic organizations and charitable fundraising, especially our Ford Drive-One-4-Ur School and Driven2Give community fundraisers. In the last ten years we have raised over \$114,000 through these programs. We have sponsored 66 Built Ford Tough FFA scholarships for a total of \$66,000 to students in local ag programs. We have donated our excess farm land to the local FFA chapter at Northwest Technical School to do hands on learning through seed plots. We are a major sponsor of the Nodaway County Fair. We contributed a substantial amount to the new day care and learning center at the hospital, as well as the annual golf tournament. We sponsor many local golf tournaments, 5k runs and provide vehicles for local parades. We have raised thousands of dollars for Big Brothers and Big Sisters and the animal shelter. We have contributed to Lettuce Dream and multiple benefit events. We are committed to Maryville.

We support the passing of the use tax, not because we like more taxes but because we want Maryville to grow and evolve into the next century with all the services and amenities of bigger cities. We want Maryville to continue to be a safe and secure place to live and raise our families.

Sincerely,

Todd R. Hill

President / Owner

Tri State Ford Lincoln

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Tri State Chrysler Dodge Jeep and Ram







